

**MINUTES**  
**OLYMPIA HILLS GOLF COURSE & CONFERENCE COMMITTEE**

Olympia Hills Golf Course & Event Center

12900 Mount Olympus

Universal City, TX 78148

16 April 2018

1. CALL TO ORDER:

The meeting was called to order by Chairman Candace Moore at 5:00 PM, 16 April 2018.

2. QUORUM CHECK: By Secretary Robert Barnhardt

Members present:

Robert Barnhardt

George Bourne

Kenneth Mitts

Candace Moore

James Watson

Guests Present:

Sal Garcia – General Manager

Katie Rein – Food and Beverage Manager

3. NEW BUSINESS:

Kenneth Mitts motioned to approve the minutes from the 19 March 2018 meeting, George Bourne seconded that motion, and minutes were unanimously approved by all members present.

Golf Course Update: Presented by Sal Garcia, General Manager

- Rounds of golf for March were 3179, double the rounds for February.
- April is on track for another high month for rounds of golf.
- Golf staffing is down 2.5, and hiring replacements is in progress.
- Sold 1 6-month advertising contract and working on other leads.
- Discussed golf marketing strategies and will follow up on internet clicks of online ads.

Events Center Update: Presented by Katie Rein, Food & Beverage Manager)

- March was a very busy month for the Event Center, and April is wedding month, and business is booming.
- San Antonio Wedding Magazine is doing a photo shoot at the Event Center April 17, 2018 and the Event Center will get a 2-page free advertisement for hosting the photo shoot.
- Katie reported that she is already booking 2019 weddings.
- As reported last month, the Event Center will be hosting Thursday Happy Hours for the Month of May with 2 for 1 appetizers featured.

4. OLD BUSINESS:

None.

5. ADJOURNMENT:

The meeting was adjourned at 6:00 PM. The next meeting will be 21 May 2018 at 5:00 PM at Olympia Hills Conference Center.

Bob Barnhardt  
OHGCCC Secretary